

Business Name: Tech Service Heating/Cooling & Spray Foam

Address: 2617 Shoffner Rd, Conway, SC 29527

Phone: (843) 488-1571

Tech Service Heating/Cooling & Spray Foam

For more than three decades, Tech Service Inc. has proudly served the Conway and Myrtle Beach areas with honest, high-quality heating, cooling, and spray foam solutions. As a family-owned business, we treat every home like our own — with care, respect, and a commitment to getting the job done right.

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2617 Shoffner Rd, Conway, SC 29527

Business Hours

- Monday thru Thursday: 8:00am to 5:00pm
- Friday: 8:00am to 12:00pm
- Saturday thru Sunday: Open 24 hours

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Signing a contract for a new heating and cooling system should seem like a cautious, educated decision, not a leap of faith. In Conway, where long damp stretches and sudden cold snaps both put real pressure on a home's convenience, the quality of an HVAC installation matters for many years, not just the first season. A system that is sized inadequately, installed carelessly, or sold with unclear pledges can become greater costs, uneven temperature levels, and repeated calls for HVAC repair Conway SC house owners would rather never make.

I have actually seen the exact same pattern often times. A house owner gets three quotes, one looks remarkably low, and the sales pitch sounds confident enough. A couple of months later on, the new system is loud, the back bed room never ever cools effectively, or the system brief cycles due to the fact that it was never ever matched properly to your home. Already, the contract is signed, the deposit is paid, and the lessons become expensive.

The good news is that the most significant warning signs are visible before anyone touches a screwdriver. If you understand what to look for, you can separate a cautious professional from somebody who is just attempting to move equipment. That is true whether you are changing an aging system, adding HVAC Service Conway SC assistance to an existing system, or planning a full HVAC Installation Conway SC task for a remodelling or brand-new build.

The first alerting indication is a quote that arrives too fast

A reputable installation proposition normally takes some effort. The contractor ought to inquire about the square footage, the age of the home, insulation quality, duct condition, window direct exposure, and how your home is actually used. They need to wish to know which spaces run hot, whether the upstairs is worse than the downstairs, and what type of convenience issues have been bothering you.

If somebody gives a positive quote after a five-minute glance, that is a red flag. It often indicates the estimate is based upon rules of thumb instead of a genuine load computation. In a climate like Conway's, that faster way can be costly. Humidity control matters practically as much as temperature level, and a system that is extra-large may cool the air rapidly without running enough time to pull wetness out of it. Your house feels clammy, then too cold, then clammy once again. Individuals blame the brand name when the real issue is the design.

A correct contractor does not need to turn the visit into a science lecture, but they should reveal some proof of field judgment. They ought to be able to discuss why a certain tonnage makes sense, why the ductwork might require attention, and whether the existing returns can support the new unit.

Be cautious of anybody who skips the home evaluation

A lot of bad HVAC work starts with a bad assumption about the house itself. In seaside South Carolina, homes vary extensively. Some have tight envelopes and more recent windows. Others leakage air around attic penetrations, attic hatches, recessed lights, or aging doors. Those distinctions change everything.

If the specialist does not examine attic insulation, duct runs, supply positioning, or the condition of the air handler space, you are not actually purchasing a setup strategy. You are buying a guess. The guess might be close enough in mild weather condition, but when summertime humidity climbs up, small errors show up fast.

This is likewise where related upgrades may enter the discussion. A property owner may inquire about Spray Foam Insulation Conway SC because the attic is baking the leading floor or since the ducts are running through a painfully hot area. That can be a rewarding conversation, but it ought to not be used as a sales detour. Insulation and air sealing can improve efficiency, yes, but they do not replace proper sizing or a clean setup. A great professional will separate the concerns plainly instead of trying to sell one repair as a cure for everything.

Watch for unclear devices language

Some salespeople talk in broad labels, like "high performance," "top of the line," or "builder grade," without giving you the design numbers, efficiency ratings, or product differences. That is an issue. Devices quality is not simply a marketing expression, and neither is compatibility.

A homeowner should know what is being set up, what the service warranty covers, and whether the indoor and outdoor parts are developed to work together. If the proposition only names a brand and a rate, request specifics. You should likewise ask whether the priced estimate system includes the thermostat, any required refrigerant line changes, drain work, electrical changes, or pad replacement. Concealed gaps appear later on as modification orders or surprise labor fees.

Another detail worth monitoring is the refrigerant type and system setup. If the specialist appears incredibly elusive about why they picked a particular setup, or can not explain how the new equipment will handle dehumidification, that is a sign they are offering devices, not engineering comfort.

The contract should describe the work, not simply the machine

One of the most common errors property owners make is focusing entirely on the furnace or heatpump while disregarding the real installation scope. The maker matters, but the labor matters just as much, often more.

A solid contract should explain what is being gotten rid of, what is being set up, how the ducts will be incorporated, whether the thermostat will be replaced, whether the condensate drain will be updated, and how

cleanup will be managed. It ought to likewise mention whether licenses are included and who is accountable for examinations if the city or county needs them.

If the paperwork is unclear, you are exposed. Vague agreements are where misconceptions grow. One professional might assume the ductwork is fine as-is, while the house owner assumes all leakages will be sealed. One may plan to reuse an old float switch, while the other expects all security components to be brand-new. Those are the type of little, irritating arguments that end up being big when the unit is already on the slab.

I have also seen agreements that bury exemptions in small print. For example, the quote might look total till you recognize it does not consist of a brand-new detach, a new electrical whip, or any correction to damaged duct insulation. The rate looks strong just because key labor products were left out.

Pressure strategies are never ever a great sign

A reliable professional does not require to force seriousness with artificial deadlines. If somebody states the price is just great if you sign right now, decrease. If they hint that equipment is "about to vanish," request the quote in writing and compare it later. If they decline to leave a proposal with you, that is even more telling.

There are genuine reasons rates can move, specifically when supply chains vary or specific devices classes are in need. Still, professional companies understand that property owners need time to evaluate a major purchase. A replacement HVAC system is not a weekend impulse buy.

The exact same caution applies to upselling. A professional may advise better purification, zoning, or control upgrades, and often those recommendations are reasonable. The red flag is when every conversation ends in a larger invoice, with no clear explanation of why the additional invest will enhance convenience, efficiency, or dependability. The very best professionals know when to state, "You do not require that for this home."

A low quote can conceal the most expensive problems

Cheap quotes are appealing because air conditioning and heating devices is pricey. But when the numbers are much lower than the rest of the field, there is normally a factor. The professional may be using lower grade components, skipping load calculations, overlooking duct repair work, or pricing the job as a loss leader to get in the door.

That does not imply the greatest quote is immediately best. It implies you ought to compare scope, not just price. The better question is, exactly what is each company assuring to do?

A house owner who receives one quote that is considerably lower than the others need to ask what is different. Is the system smaller? Is the labor service warranty much shorter? Are duct adjustments excluded? Are they planning to reuse a failing thermostat or old drain pan? Often the low-cost option is only cheap on paper, and the genuine cost appears throughout the very first summer service call.

This is likewise where future HVAC Repair Conway SC costs matter. An improperly set up system can develop recurring service concerns that chip away at any initial savings. A low quote can end up being the most costly line item in the whole project.

Pay attention to how they speak about ductwork

A surprising number of convenience complaints start in the ducts, not in the outside unit. If the ducts are undersized, leaky, crushed, filthy, or poorly routed, even a premium system might have a hard time. If the professional acts as though duct condition is unimportant, that is a problem.

In older homes particularly, existing ductwork might have been modified by a number of various turn over the years. Some runs might be too long. Some returns might be starved. Some boots may leakage into attic air. If a company glosses over that and focuses just on the devices swap, the brand-new system may never ever provide the results you were promised.

There are times when a complete duct replacement is unnecessary. There are also times when patching an old system is an incorrect economy. A great professional should explain which category your home suits. That judgment needs to originate from examination, not habit.

Credentials matter, but clearness matters more

Licensing, insurance coverage, and regional experience should be basic expectations, not bonus offer functions. Still, a lot of house owners stop there. They check that a company is "certified and insured" and presume the rest will be fine. That is not enough.

Ask how they deal with start-up, testing, and commissioning. A qualified installer needs to not just connect the equipment and leave. They must confirm refrigerant charge, test airflow, check temperature level split, inspect safety controls, and confirm that the condensate system is draining pipes properly. Those steps are not attractive, but they are where a great deal of avoidable failures are caught.

Also ask who will actually do the work. Some business sell the job with one person and send a different crew to install it. That is not naturally bad, but you need to know whether the crew has experience with your kind of system and whether the company backs up subcontracted labor.

The most reassuring conversations I have had with homeowners generally sound useful, not polished. The contractor describes what will take place on installation day, how long your house may lack cooling or heat, what gain access to they will need, and what could change the timeline. That sort of candor is worth more than a glossy brochure.

Be mindful with pledges that sound too neat

"Your energy costs will visit half." "This system will fix your humidity permanently." "You will never ever need another repair work." Those are the sort of pledges that should make you pause.

HVAC performance depends upon your home, the use pattern, the thermostat settings, the ductwork, the weather, and maintenance. No truthful specialist can guarantee ideal results. They can promise much better efficiency, cleaner operation, and a system that is appropriately matched and set up. That is enough. It is practical, and realism is what keeps people from feeling misinformed later.

Homes in Conway frequently handle competing problems. One space needs more airflow. Another requires much better return air. The attic may require insulation enhancements. The duct system might have been covered gradually. Because sort of setting, a brand-new system can help a lot, however just if the underlying issues are handled with judgment. That is why a contractor who talks in absolutes ought to be treated cautiously.

Two small checks that reveal a lot

If you desire a quick keep reading the quality of a company before finalizing, the details frequently tell you more than the sales pitch. A contractor who provides a plainly itemized quote and explains the installation steps normally understands the job better than somebody who only speaks about regular monthly payments. A

contractor who inquires about your house's comfort issues before speaking about devices is normally believing like a specialist, not just a seller.

You can likewise ask what they would do if they were installing the system in their own house. The answer should be specific, not defensive. If they quickly pivot back to promotions or funding, that informs you something.

Financing ought to not sidetrack from the overall cost

Financing can make sense, particularly if the replacement is urgent and the old system has failed during peak heat. But funding should be a tool, not a trap. Enjoy the total cost, the interest terms, and the life time cost of the system. A low regular monthly payment can hide a high total cost, and a rushed funding choice can push people into accepting the very [HVAC Installation Conway SC](#) first contract that feels manageable.

It is also clever to ask whether the funding package is connected to a narrower equipment choice. In some cases the "simple approval" choice is paired with whatever unit the specialist wants to move fastest. That may be fine, but it should be transparent.

If the financing conversation is taking place before you have an in-depth scope of work, step back. Initially define the system. Then choose whether the payment structure fits your budget.

When service history tells the truth

If your present system has been hopping along, the service record can tell you a lot about what the brand-new setup should address. Repeated HVAC Service Conway SC visits for the exact same convenience complaint often indicate a style issue, not just age. A system that keeps losing performance might have duct leaks, dirty coils, incorrect refrigerant charge, electrical wear, or air flow constraints.

That history matters due to the fact that it should shape the brand-new setup. If the last couple of years included repeated refrigerant leakages, for example, the professional should discuss leak source and line set condition, not simply switch the outdoor unit. If the home has a relentless upstairs cooling issue, the option may require balancing, insulation improvements, or duct adjustment. That is where well-informed specialists different themselves from parts changers.

The very same is true if you have actually been browsing online for HVAC repair near me since your current system seems to fail every couple of months. Frequent repair work are not always an indication that the system is "just old." Sometimes they are evidence that the initial installation was flawed from day one.

What a better agreement usually looks like

A well-written proposition feels calm. It has enough information to address genuine questions without burying you in lingo. It tells you what devices is included, what labor is included, whether the ducts are being altered, how the start-up will be dealt with, and what the service warranty terms really cover. It does not rely on unclear language or last-minute pressure.



It also leaves space for honest uncertainty. If the professional has not yet examined the attic or the crawl area, they ought to state so. If the ductwork might require more work when the old equipment comes out, they must describe how that will be managed before the task begins. Clear uncertainty is far better than false certainty.

Homeowners often think the best agreement is the one with the lowest number. In practice, the best contract is the one that shows the professional has actually taken notice of your home, not just the equipment. That is where quality starts.

A mindful setup can offer you peaceful operation, stable temperatures, and better humidity control through the harsh summer stretches. A negligent one can leave you paying two times, once for the system and again for the corrections. If the contractor you are thinking about appears hurried, vague, overconfident, or adverse information, trust that instinct and keep looking. The right business will invite the questions, explain the compromises, and offer you enough clarity to sign without second-guessing every line.

For Conway property owners, that level of care is not a luxury. It is the difference in between a system that merely runs and a system that in fact makes your house livable.

Tech Service Heating Cooling and Spray Foam provides HVAC services

Tech Service Heating Cooling and Spray Foam installs air conditioning systems

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Tech Service Heating Cooling and Spray Foam seals building gaps

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Tech Service Heating Cooling and Spray Foam provides reliable service

Tech Service Heating/Cooling & Spray Foam has a phone number of (843) 488-1571

Tech Service Heating/Cooling & Spray Foam has an address of 2617 Shoffner Rd, Conway, SC 29527

Tech Service Heating/Cooling & Spray Foam has a website <https://techhvac-foam.com/>

Tech Service Heating/Cooling & Spray Foam has Google Maps listing
<https://maps.app.goo.gl/U3j6T3Lmw5WdaJSZ8>

Tech Service Heating/Cooling & Spray Foam has TikTok page <https://www.tiktok.com/@tech.service.inc>

Tech Service Heating/Cooling & Spray Foam earned Best Customer Service Award 2024

People Also Ask about Tech Service Heating/Cooling & Spray Foam

What HVAC services does Tech Service Heating Cooling and Spray Foam provide for residential and commercial properties?

Tech Service Heating Cooling and Spray Foam provides complete HVAC services including Air Conditioning Installation, Heating Systems Repairs, Spray Foam Insulation, ventilation upgrades, preventative maintenance, and energy efficiency solutions with reliable service and quality workmanship

Does Tech Service Heating Cooling and Spray Foam handle Air Conditioning Installation and Heating Systems Repairs?

Yes, Tech Service Heating Cooling and Spray Foam specializes in Air Conditioning Installation and Heating Systems Repairs, helping customers maintain comfortable indoor environments through dependable HVAC services and professional workmanship

What makes Tech Service Heating Cooling and Spray Foam stand out from other HVAC service companies?

Tech Service Heating Cooling and Spray Foam stands out by delivering reliable service, experienced HVAC technicians, quality workmanship, energy-efficient solutions, and responsive support for heating, cooling, and insulation projects

Can Tech Service Heating Cooling and Spray Foam install Spray Foam Insulation and ventilation systems?

Tech Service Heating Cooling and Spray Foam installs Spray Foam Insulation and ventilation systems designed to improve indoor air quality, increase energy efficiency, and provide long-lasting comfort with quality workmanship

How does Tech Service Heating Cooling and Spray Foam improve energy efficiency in homes and businesses?

Tech Service Heating Cooling and Spray Foam improves energy efficiency through professional HVAC services, Air Conditioning Installation, Heating Systems Repairs, Spray Foam Insulation, and properly installed ventilation systems that reduce energy loss and improve climate control

Where is Tech Service Heating/Cooling & Spray Foam located?

Tech Service Heating/Cooling & Spray Foam is conveniently located at 2617 Shoffner Rd, Conway, SC 29527. You can easily find directions on [Google Maps](#) or call at (843) 488-1571 Monday through Thursday 8:00am to 5:00pm, Friday 8:00am to 12:00pm, Saturday through Sunday Open 24 hours

How can I contact Tech Service Heating/Cooling & Spray Foam?

You can contact Tech Service Heating/Cooling & Spray Foam by phone at: [\(843\) 488-1571](tel:(843)488-1571), visit their website at <https://techhvac-foam.com/> or connect on social media via [TikTok](#)

Visiting the [Collins Park](#) demonstrates how professional Heating Systems Repairs and Spray Foam Insulation support community buildings and recreational facilities with dependable comfort.